

MESSAGE FROM ISSCO INC'S PRESIDENT, JAKE DAVIS

Welcome to this issue of ISSCO's [Distribution Chat]. ISSCO has been busy over the past several months, and continues to maintain a 97% fill rate. Our #1 focus remains on customer service and continual improvement. Our company has several things happening this fall, including a company-wide blood drive in November, and a community outreach project for the holidays. Be sure to follow ISSCO on Twitter & LinkedIn with the latest happenings. We hope you find the content insightful, and please let me know how my team can help yours!



OFFICE HAPPENINGS



ISSCO, INC. welcomes Christina Titus to the team as receptionist. We are so excited to have her on our team. Get to know Christina!

- * She is from Canada, and visits there every summer.
- * She has been married for 23 years.
- * She has 2 boys Wyatt (18) in his 2nd year at Truman State and is also on the college football team and Fletch (13).

Welcome her to the fastener family!

Save the Date!
Wednesday,
November 21, 2018
Location: ISSCO, INC.
Community Blood Center Bus
Sign-up will follow.

Community Blood Center
Save a Life. Right Here. Right Now.



Vendor Managed Inventory

How can ISSCO's VMI services help you?

Our goal is to work together to streamline your manufacturing processes. With our VMI services, together we'll determine an agreed-upon amount of inventory to be stocked on location and at ISSCO. We are committed to ensuring our inventories are reflective of our customer's historical annual usage. We even offer a Consignment VMI option, which means you pay for the product only after it has been used.

- Enhanced Delivery Performance ensures that your fastening needs are met on time, every time.
- Consistent Product Flow so your industrial supply inventory stays consistent and fully stocked.
- On-Site Storerooms to make it easy as possible for you to avoid fastening product stock-outs.
- Point-of-Use Delivery so all the fastening products and supplies you need are stored at a convenient and consistent location.
- High Service Levels to ensure the highest level of trust between our industrial suppliers and your inventory needs.
- Decreased Carrying Costs so you can focus on improving other areas of your company.

In 1986, Dean joined the ISSCO, INC. team in the warehouse, and has continued to grow with the company. We'd like to recognize Dean's positive attitude, efficiency-minded work ethic, and loyalty to ISSCO as September's Employee of the Month.

"Dean recently celebrated 32 years with ISSCO, starting with us back in 1986. Dean comes to work every day with a purpose to be the most efficient employee as possible, placing customer service at the top of his priority list. He continues to set the example of how we want our warehouse areas to be run, while maximizing the amount of orders and lines filled each day," said Jake Davis, ISSCO, INC.'s President.